



# SGB-SMIT Group

## Best of Both Worlds

SGB-SMIT Group combines the qualities of the large global players and the strengths of a medium-sized company, since SGB fully focuses on transformers

### Main Competitive Strengths of Medium-Sized Players

- Customer focus
- Customized products
- Flexibility (technically and delivery)
- Strong focus on key products
- Entrepreneurial management

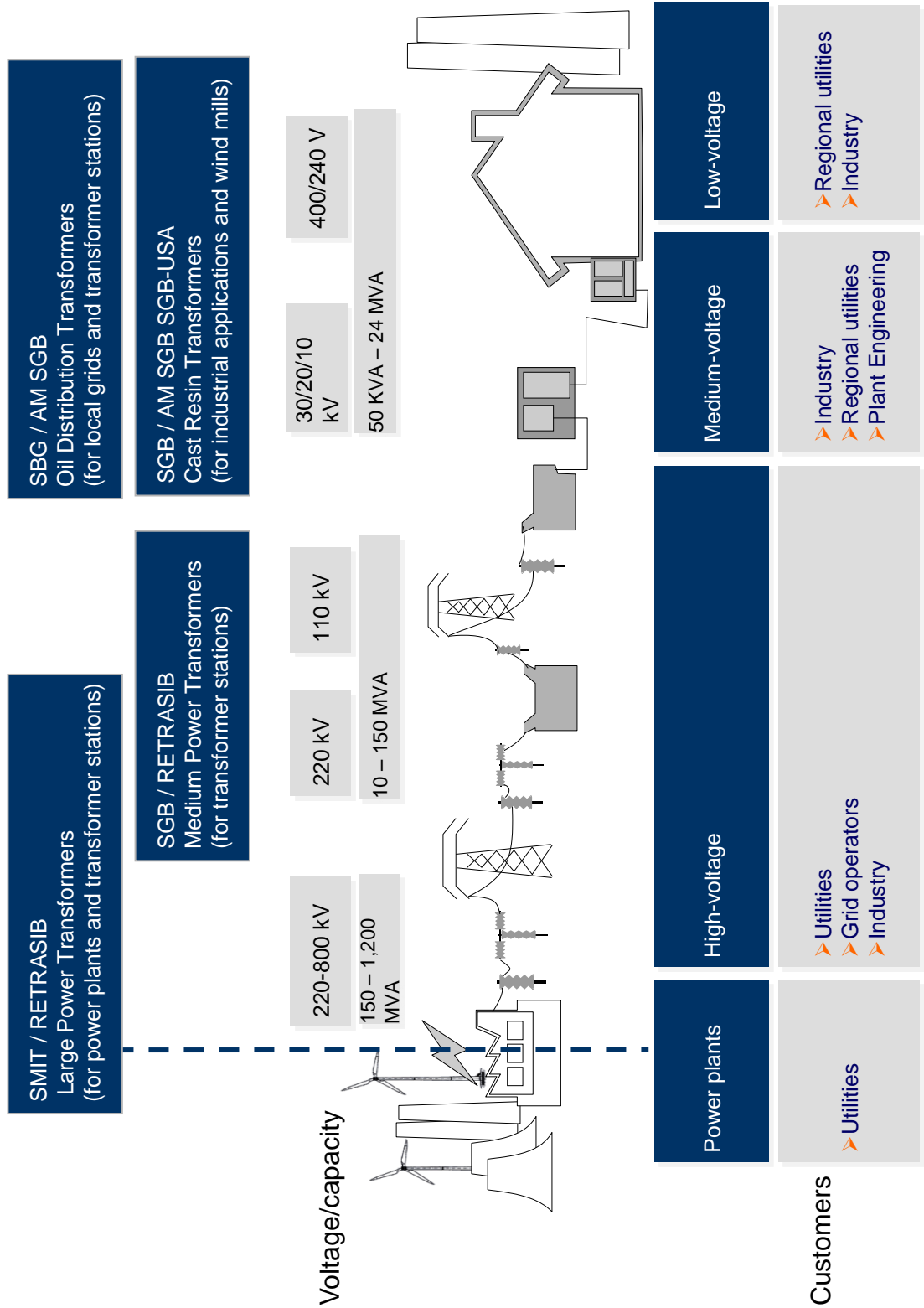
### Main Competitive Strengths of Global Players

- Product quality
- Market reputation
- Market position in relevant markets
- Diversified customer base
- International market approach



Partners in Power





Presented by:  
**STARKSTROM-GERÄTEBAU GMBH • Ohmstraße 10 • D-93055 Regensburg**  
**Telefon: +49 (0)941/7841-0 • Telefax: +49 (0)941/7841-439 • E-Mail: sgb@sgb-trafo.de - member of**

**SGB-SMIT Group**

- STARKSTROM-GERÄTEBAU GMBH • Regensburg • Germany • Phone: +49/941/7841-0
- SÄCHSISCH-BAYERISCHE STARKSTROM-GERÄTEBAU GMBH • Neumark • Germany • Phone: +49/37600/83-0
- ROYAL SMIT TRANSFORMERS B.V. • Nijmegen • Netherlands • Phone: +31/24/3568-911
- SMIT TRANSFORMER SALES, INC. • Summerville SC • USA • Phone: +1/843/871-3434
- AM SGB SDN BHD • Nilai • Malaysia • Phone: +60/6/7994014
- SGB-USA, INC. • Louisville, OH • USA • Phone: +1/3308712444
- SMIT TRANSFORMATOR SERVICE • Nijmegen • Netherlands • Phone: +31/24/3568-626
- OTC Services • Louisville, OH • USA • Phone: +1/3308712444
- RETRASIB • Sibiu • Romania • Phone: : +40/269/253269